

# Trash Disposal Area Restriction Proposals

## **Access Control Technologies (ACT) - \$28,460**

4 Lift Master Mega Arm tower gates  
Key pad/reader  
Key pad pedestal  
Concrete base - 6 (4 for arms, 2 for key pads)  
Vehicle detector loop (to be buried in asphalt)  
Surge suppression for key pad/reader

Additional costs not included in above figure:

Mobile Credential (ordered in blocks of 100 minimum) \$1100 (11.00 ea)

Proximity key fob (50 pack minimum) \$382.50 (\$7.65 ea)

Proximity Card (25 Pack) \$105 (\$4.20 ea)

I would consider this vendor. However, when you look at their prices on the Mobile credentials, key fobs and cards, they really stepped on the prices compared to A-1 Access. These are the same products and if they are padding their proposal on these, then they are most likely doing the same on the rest of the equipment.

## **A-1 Access Control Systems, Inc - \$18,826**

4 Lift Master Mega Arm tower gates  
Key pad/reader  
Key pad pedestal  
Concrete base - 6 (4 for arms, 2 for key pads)  
Vehicle detector loop (to be buried in asphalt)  
\*Surge suppression for key pad/reader - not quoted

Additional costs not included in above figure:

Mobile Credential (ordered in blocks of 25 minimum) \$169 (6.76 ea)

Proximity key fob(25 pack) \$105 (\$4.20 ea)

Proximity Card (25 Pack) \$60 (\$2.40 ea)

I would recommend using this vendor not only for the price but also because they seem very knowledgeable and the second part of their business is working with security cameras. (We are looking for a vendor to help us out with our current cameras and potentially some additional ones.) They were also the easiest to work with during this stage of the project.

## **Florida Door Control - \$25,781**

4-Lift Master Mega Arm tower gate  
Key pad/reader – wrong key pad  
Key pad pedestal  
Concrete base - 6 (4 for arms, 2 for key pads)  
Vehicle detector loop (to be buried in asphalt)  
Surge suppression for key pad/reader

Additional costs not included in above figure:

Mobile Credential - Not quoted  
Proximity key fob - Not quoted  
Proximity Card - Not quoted

This vendor did not respond back to e-mail inquiries for updated quote, this quote was submitted 1/25/19. I would recommend not going with this vendor based on lack of response.

## **TEM Systems, Inc. - \$46,764**

Lift Master Mega Arm tower gate  
Key pad/reader  
Key pad pedestal  
Concrete base - 6 (4 for arms, 2 for key pads)  
Vehicle detector loop (to be buried in asphalt)  
\*Surge suppression for key pad/reader - not quoted

Additional costs not included in above figure:

Mobile Credential - Not quoted  
Proximity Key Fob - Not quoted  
Proximity Card - Not quoted

This vendor priced themselves out of the running and I would not recommend them. I started out with one sales person and then this was turned over to another. After I requested an updated quote, they doubled their original quote.

**Note:** All of these systems require electric service to be brought out to the location of the gate and keypad, which will be a separate installation cost.

\*These vendors did not think that the surge suppression was necessary. They pointed out that it does not protect against lightning strikes and that if installed, and the system was struck by lightning, then the replacement cost would be for the keypad and the expensive surge suppression equipment. This makes sense because we have lost several irrigation controllers to lightning strikes, and once they are struck, they have to be replaced regardless.

## **Electrical Quotes: For Installing Barrier Gates**

**Steve's Electric**                      **\$5,050**

**VYBZ Electric**                        **\$3,600**

Both of these are good vendors. We usually go with VYBZ because their prices are better, as is the case here. I would recommend we go with VYBZ Electric.